



Customer Success Construction Materials

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- Customer Since 2008
- ODT - Dispatch & Scheduling Software
- GPS Tracking

○ What should businesses know about DQT's products and services?

"In my experience, ERP systems are great when talking about inventory, purchasing, receiving, and other business functions, but in Gypsum, the ERP stops working for us as soon as the truck leaves our yard. DQT helps us from the point an order is loaded onto a truck until it gets back into the yard. We have visibility of delivery, which is one of the most costly parts of our business.

ERPs are not experts in delivery, DQT is!"

- **Pete Wilhelms**
VP Marketing and Product Development

○ What business challenges does DQT help you with?

"From operations to the sales group, DQT's solutions help give visibility to everyone. They don't just offer GPS tracking, but they also tell us exactly where our trucks are in relation to the deliveries. Salespeople are not calling dispatch to ask where a truck is or if something has been delivered yet. DQT helps provide visibility and transparency within our organization, making it much easier to know exactly what is going on in the moment and to answer customer questions."

- **Rich Hargis**
VP of Operations

○ You've been doing business with DQT since 2008, What keeps you around?

"We have built relationships with everyone at DQT, we know the support and sales team by name. When we call with a question, they know who we are and how to help."



Contact DQ Technologies

